

Managing relationship between buyer & seller.
 Ensuring both parties perform as required
 If too many changes in Proc. a new contract (P) may be needed

- Take action to ctrl. the project
- Measure performance against other metrics determined by PM
- Determine variances and if they warrant corrective actions or change requests
- Influence the factors that cause change
- Request changes
- Updt PP & project doc's

- Review Invoices
- Complete Integrated Change Ctrl.
- Record everything
- Manage Changes
- Authorise payments to seller
- Interpret what is & is NOT part of contract
- Resolve disputes
- Proc. Mgr. usually the only one who can change contract
- Only authorised people comm. with seller
- Work with proc. mgr.
- Hold Proc. Performance Reviews
- Understand legal implications
- Ctrl. Q

Administer procurements

- FP contract
 - Watch for seller cutting scope
 - Watch for seller cutting quality
 - Watch for overpriced change orders
 - Check for scope-misunderstanding
- T&M contract
 - Provide day-to-day direction to seller
 - Attempt to get concrete deliverables
 - Make sure P length is not exceeded
 - Make sure N° of hours spent is reasonable
 - Watch when switching to different contracts
- CR contract
 - Audit every invoice
 - Make sure costs are applicable / chargeable to P
 - Make sure sellers work is progressing efficiently
 - Watch for seller adding unnecessary resources
 - Watch out for resource shifting:
 Proposal with expert = high rate
 Work with worker = same rate as expert
 - Watch out for charges originally not anticipated
 - Reestimate cost of P

Coordinate sellers work with P work

- Manage Interfaces
- Verify correct scope is being done
- Perform Inspections & Audits
- Reestimate risks, cost, schedule
- Mon. & Ctrl. Risks

12.3 Administer procurements

P ctrl. in Proc. environment

- Buyer & seller have different objectives
- Buyer & seller have different EEF/OPA
- Not easy to see problems as work is done in different location
- Reliance on reports if problems exist
- Reliance on relationship between Buyer/Seller to solve problems

Tools/Techniques

- CCCS
 - Procedures must be followed
- Proc. Performance Reviews
 - PM analyses data to verify the seller is performing as they should
 - Done with Team & Seller
- Inspections / Audits
- Performance Reporting
- Records Mgmt. System
 - Information relevant for industry / P is kept

Input

- Proc. doc's
- PP
- Contract
 - Should have provisions for termination
 - Termination for convenience (Buyer terminates if work not needed anymore)
 - Seller gets paid for work done & work in progress
 - Termination by default
 - Seller gets paid for work done
- Performance Reports
- Approved Change Requests
- Work Performance Information

Output

- Proc. doc's
- Updt. OPA
- Change Requests
- Updt. PP